



QUICKLY PAYS FOR ITSELF





FOR OFFICES AND FACTORIES



FOR BUSINESS

DOLIN MOBILE STORAGE SYSTEMS

AND INDUSTRY

DOLIN MOBILE STORMOFOVEd From Releasey 2001/DISIE ON ETIM COP. FEEHON 450 PON 1804 649 E459

tem for greatly increasing the use of existing space in offices, factories, institutions, warehouses, etc., throughout the country. This "wall stretching" is accomplished by drastically reducing the amount of space normally allotted for the storage of supplies. records, stock, merchandise, parts, etc. while still maintaining maximum storage requirements and efficient business operation.

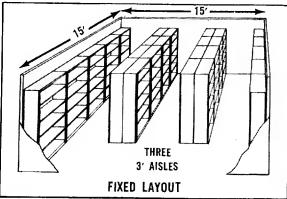
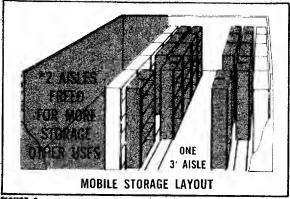


FIGURE 1

The above typical storage area of 225 sq. ft. shows the commonly used fixed row layout. There are 26 units of 36" w. x 12" d. shelving. I aisle is needed between every 2 rows of shelving. The three 3' aisles equal 9' of space in a 15' area. 60% at the area space is wasted on nan-productive aisles. Compare this with the mobile storage layout.

Every typical storage area of fixed rows of storage units requires I service aisle between every 2 rows which can waste 50% and more of the area. Mobile Storage reduces this waste aisle space with no loss in operation. Existing storage units are mounted on special mobile bases which roll along floor tracks. These mobile rows are arranged I row in front of another with 2" or 3" between each row. Each mobile row has I or 2 units less than a rear row of all fixed units. Any mobile unit can roll aside at any point for quick access to any rear unit.



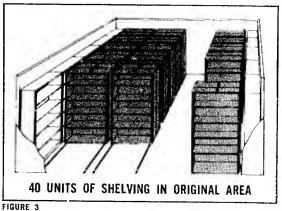
PIGURE 2

This shows the same 26 units of shelving effectively mobilized so that only one 3' aisle is required. An area 5' x 15' (75 sq. ft.) of valuable space has been reclaimed. Each of the 4 mobile rows has 4 individual mobile units. Any unit is easily rolled aside for quick access to any rear unit. This also reduces constant travelling time 30' (2 aisles).

*THE RECLAIMED AISLE SPACE CAN BE USED FOR:

*30 TO 100% INCREASED STORAGE CAPACITY

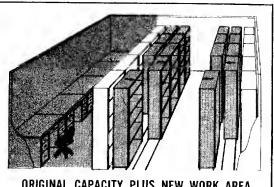
When the problem is increasing the storage capacity. Mobile Storage can effectively make full use of the 225 sq. ft. area as shown. 3 rows of mobile units are used with only one 3' aisle. Mobile units are "double face" type (see page 4). Each mobile row has 5 mobile bases or 10 units. This same area now contains a total of 40 units, a gain of 14 units or 54% over the original capacity.



In order to add the 14 units gained by mobilization using a fixed layout, an additional 72 sq. ft. of space will be needed. Using an approximate cost for the mobile equipment of \$900.00 and estimating the cost of floor space at \$4.00 to \$5.00 per sq. ft., the cost of mobile equipment (shelving not included) would be amortized within 3 years.

*ADDITIONAL DESKS MACHINERY, WORK AREA OR OTHER PRODUCTIVE USE

When space, not storage capacity is needed, the reclaimed aisle space can be used for many other useful purposes. Fig. 4 shows the original 26 units of shelving condensed into an area of only 10' x 15', freeing 75 sq. ft. of space for desks, bulk stares, machinery, work space, etc. In larger mobile installations, this reclaimed space will be considerable.



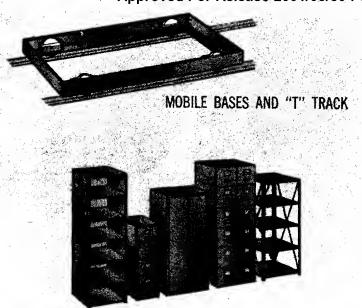
ORIGINAL CAPACITY PLUS NEW WORK AREA

FIGURE 4

Using the same floor space costs, the mobile equipment in Fig. 4 will pay for itself in 2 years since there are fewer mobile bases required. The continued use of hundreds of Mobile Storage Systems shaws the average amortization periad is fram 2 to 5 years through space savings alone without considering other savings through increased efficiency.

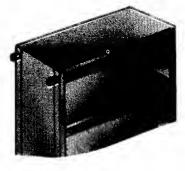
DOLIN MOBILE STORAGE 59'S REMASS WALL 1/28/ABRIDER PAROUGE PROBLER PROBLEM SPACE SAVINGS

BASIC MOBILE EQUIPMENT Approved For Release 2001/08/30 : CIA-RDP72-00450R000100160024-9LOADS



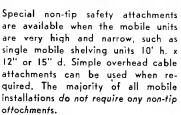
Your existing storage equipment does not become obsolete. Special steel 4 wheel mobile bases are actually custom built to fit the various sizes and styles of storage equipment to be used. All types of steel shelving, file cabinets, transfer files, bins, etc., can be converted to mobile units if in a useable condition. Equipment not suitable for mobility can be used in the fixed (non-rolling) rows. The amount and size of the mobile bases required is determined after careful and accurate layouts of the concerned areas have been prepared.

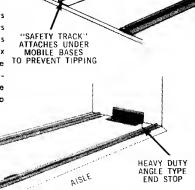
PROVEN SAFE - - - NO MAINTENANCE



Rubber bumpers, 11/4" deep are attached between mobile units to cushion and prevent complete contact between units. Optional handles are available.

YOUR EXISTING STORAGE EQUIPMENT





... maintenance is required. The spea mobile wheels are completely alud. No lubrication is ever neces-

LUSH TYPE END STOP

mobile rows adjacent to traffic.

Two types of mobile row end stops

are used to keep the mobile units on the track. Heavy duty angle type stops with bumpers are used where

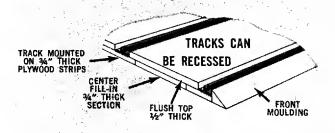
there is no traffic adjacent to the row

end. Smaller, flush type stops, ap-

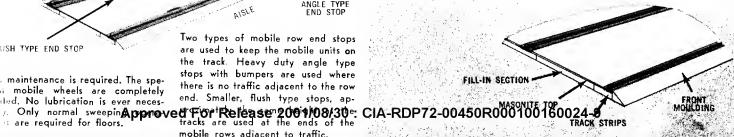


Mobile Storage units roll easily on specially constructed one piece steel mobile bases. They are fitted with grease packed and sealed, precision ground ball bearing wheels, designed for almost effortless movement of heavy loads under a wide range of temperature variation. 15 to 18 pounds of effort will move a 1 ton load (the average office girl can move several thousand pounds with ease). The recommended maximum load per mobile unit is 2,000 to 2,500 pounds for active areas. For lower activity areas, weights can increase to 3,000-3,500 pounds.

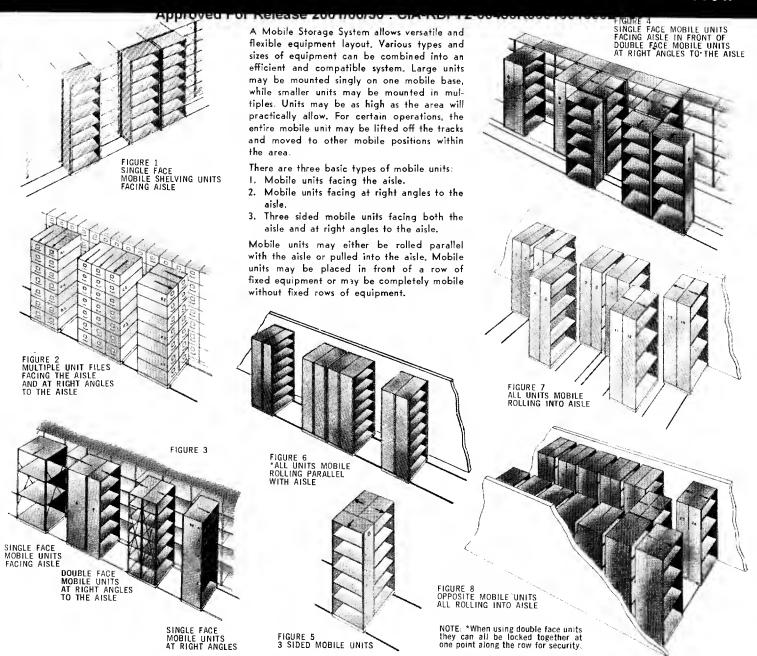
SIMPLE, PACKAGED TRACK INSTALLATION



Considerable experience has led to a simple and inexpensive method of installing the tracks. Steel "T" tracks are attached at the factory onto 5" or 6" wide strips of 3" thick plywood sections. These track strips ere then levelled and anchored to the floor to prevent shifting. Fill-in plywood sections can then be added between the track strips. A flush type floor is easily made by the addition of a 1/2" thick plywood section (same height as the "T" track) between the tracks. Flush type installation is used when service trucks or carts are used and when acquirement is operated by females. Sloped moulding the and when equipment is operated by females. Sloped moulding section is attached to the front of all plywood adjoining aisles. In the event the mobile installation must be moved to a new area, the entire plywood with attached track can be moved. Direct track to floor installation is also possible.



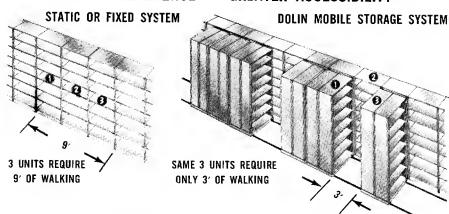
A WIDE RANGE OF LAYOUT TECHNIQUES FOR EVERY TYPE OF OPERATION



AN EFFICIENT SYSTEM FOR EVERY RANGE OF ACTIVITY

Because of the flexibility of layout with Dolin Mobile Storage, there can be a system planned for every degree of activity, from an active order picking supply area to an inactive records center. The percentage of gain will be greater in an area of lower activity than in a higher activity area since more mobile rows in depth can be employed where activity is low. The number of mobile rows planned and the type of technique used depends upon area size, activity, type of operation and amount of operating personnel. Whether you store delicate watch movements, stock parts or archives, there can be a Mobile Storage System designed to improve your storage operations.

SPEEDIER REFERENCE — GREATER ACCESSIBILITY



As well as adding storage capacity, Mobile Storage also greatly increases the operating efficiency. Considerable time and labor is saved by reducing the distance travelled between storage units. The above fixed layout of 36" wide shelving units shows that 9' must be travelled to cover 3 shelving units.

The Mobile Storage layout shows how the same 3 units are more accessible from only 3'. Not only is 6' of distance saved but the clerk has access to the material of 3 units at one time. In many instances where the storage capacities are greatly in-Approved For Release 2001/08/30 in GIA-RDP72+00450R0001001660024d9 itional mobile

row in front of that shown, even greater savings in time and labor result.

TYPICAL DOLIN MOBILE STORAGE APPLICATIONS IN THE OFFICE

Approved For Release 2001/08/30: CIA-RDP72-00450P000100160024-9

The total cost of this installation was approximately \$7,000.00 or about \$9.00 per shelf. To equal this doubled capacity, using a fixed layout, an additional 750 sq. ft. area would be needed. At an approximate cost of \$4.50 per sq. ft. of floor space, a continued annual space savings of about \$3,375.00 was realized. In addition, the original file cabinets were distributed to various branch offices throughout the country, saving an additional estimated \$4,200.00 on future file purchases. The cost of this entire installation, mobile equipment and shelf files, amortized during its first year. In addition to the above, considerable savings in personnel costs were realized, since additional file clerks would normally be required as 4 drawer file cabinets would be doubled. Also realized, was the added efficiency of keeping 6 years of records immediately on hand.

Typical of a highly active installation, here only I mobile row is placed in front of a fixed row. Mobile units are double face. Open shelf files are mounted back-to-back on I base. Shelf files are the Dolin build-up type, I shelf and 2 shelf high units stacked to 7 shelves high. Large label holders on the sides of the mobile units quickly identify each unit. Other brands of shelf file units may be converted to Mobile Storage Systems, too.



COURTESY OF PERMUTIT COMPANY, N.Y.C.

Existing transfer files were converted to Mobile Storage in this inactive records center. This 460 sq. ft. area requires only I aisle for 8 rows of files. Mobile bases carry 2 files wide, stacked 10 high.

Office supplies in 90 shelving unifs are consolidated in a 690 sq. ft. area. 12 rows of shelving need only 2 aisles. Mobile units are single face type. 2 mobile rows are placed

MOBILE SHELF FILING SYSTEM **DOUBLES CAPACITY** OF ACTIVE FILES

This central file area occupying 750 sq. ft. was completely filled with 140, 4 drawer file cabinets (approximately 14,000 filing inches) containing 3 years of vital engineering records. These original file cabinets were replaced with 111 sections of open shelf files, 7 shelves high. This provided 27,195 filing inches (6 years of records), almost double the original file capacity in exactly the same space. Because of the increased accessibility with shelf file units and the mobile system, the same 10 female file clerks easily control the doubled volume.

6,900,000 semi-active tabulating cards are mobilized in 1920 two drawer Dolin Tab Card files. Only 180 sq. ft. of space is used. The use of 3 mobile rows in front of a rear fixed row is ideal for this

SAVED: THE COST OF A NEW STORAGE BUILDING

Along with this company's growth went the problem of providing storage facilities for increased volumes of records, supplies and tabulating cards, with no additional space being available. Studies favored the construction of a new storage building as the solution. At this time Mobile Storage layouts were prepared for the 3 departments concerned. These layouts clearly showed that the additional volumes of material, as well as some expansion requirements could be accommodated within the original areas. The cost of the 3 separate installations was amortized within a short period of time through floor space savings. The costly construction of a new building was eliminated. Equally important, the efficient consolidation of material was possible rather than dispersing into separate areas.

MOVING INTO A NEW BUILDING?

Many Mobile Storage installations are in use in new office and factory buildings where floor space costs are very high. Because of these higher space costs, Mobile Storage Systems amortize in a much shorter period of time as compared to older buildings where space is less expensive. Mobilization allows the renting of much less of that expensive space. Many firms have installed Mobile Storage in anticipation of future expansions and growth even though there is no immediate pressing need for space conservation.

When planned for a new area, Mobile Storage Systems are generally more efficient and less expensive than when revising an existing area. Our Planning Department will be most pleased to offer their services to your architect or engineers engaged in new building planning.

IN THE PLANT TYPICAL DOLIN MOBILE STORAGE APPLICATIONS

RECLAIMED: 13,000 SQ. FT. OF VALUABLE FACTORY SPACE



An easy shove of mobile units exposes parts

A mobile row of double face 36x18" shelving units is placed in front of I mobile row of single face units. This combination of rows including the rear fixed row with an equal arrangement opposite equals 8 rows of shelving to only I aisle. The rear fixed row is used for heavy parts and slow movers.

This arrangement has 3 mobile rows in front of a fixed row. All mobile units are single faced type. Mobile rows are 100 feet long and are broken into quarter sections by rubber track stops. No more than 6 or 7 mobile units in each row must be moved at one time.

An easy shove of mobile units exposes parts bins in rear rows. Now the order picker has access to bins forward and on both sides of him, yet he is but a few feet from order cart in the aisle.

Besides slashing space requirements this Mobile Storage System pays bonus dividends. Consolidation allows stock pickers to service both assembly line parts and customers ordered parts from the same bins in one central area. Two separate areas with separate personnel were formerly required. In addition to space savings, worker fatigue is decreased. Now, the order picker need travel only 10 feet to cover the same number of bins that required 30 feet of walking under the old fixed row system. The cost of this installation-dismantling, erection of existing units and new shelving units, will pay for itself within 36 months, based upon the continued annual savings of 13,000 sq. ft. of

space at \$1.50 per sq. ft. Capital outlay for new shelving was kept at a minimum since all existing units were used. Two different layout arrangements were used:

 Three mobile rows in front of each fixed row. Mobile units are all single face type facing the aisle.

2. Two mobile rows in front of a fixed row. Front mobile units are double face type at right angles to aisle. Second or middle mobile row are single face units facing the aisle. All tracks are recessed in plywood to permit use of trucks within mobile areas. All installation work was done by the company's own Maintenance Department.

PHOTO COURTESY OF THE AIR REDUCTION SALES CO., UNION, N. J.

8 DIFFERENT INSTALLATIONS IN THIS LEADING PHARMACEUTICAL CO.



This active distribution area for over 1,500 different types of promotional literature and samples originally had 72 shelving units. About 250 orders were processed daily with 4 girls. After mobilization, this same area now has 124 shelving units, a 72% gain in capacity.

One center aisle is used with a conveyor. There are 2 mobile rows of double faced units and I fixed row on each side. Order picking is divided with 2 girls to each half of the area. Processing is now increased from about 250 to 500 orders daily. Popular fast movers are in the front mobile rows.

Space alloted for the storage of laboratory apparatus in this new sterile manufacturing plant was inadequate. Mobile Storage solved this problem by providing sufficient shelving and expansion as well. The success of this initial installation has lead to 7 other installations throughout the organization.

No space is wasted in this progressive company, since Mobile Storage has become standard procedure throughout the offices and plants. Laboratory apparatus, tools, equipment parts, promotional literature, labels, batch samples, archives and tabulating cards are maintained with Mobile Storage. Installations are in both old and new buildings.

PHOTO COURTESY OF SCHERING CORP., BLOOMFIELD AND UNION, N. J.

AIRCRAFT
STOCK PARTS
TRIPLED WITHIN
THE SAME
TORAGE AREA



This active stock room for aircraft and stock parts used for service and repairs, originally had 307 shelves. Conversion to Mobile Storage now provides for 910 shelves in the same area, a gain of 603 shelves. This allowed consolidation of several separate storage areas into one central area and also provided 300 shelves for future expansion. Mobile rows are the double face type. Stenciled code numbers on floor indicates fixed units while overhead flags quickly locate position of each mobile unit.

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COURTESY OF FEDERAL AVIATION AGENCY. N.Y.C.

MOBILE STORAGE TYPICAL DOLIN APPLICATIONS

Approved For Release 2001/08/30 : CIA-RDP72-00450R000100160024-9

BEFORE MOBILE—Special custom made shelving at \$19.00 per lin. foot.



MOBILE STORAGE — Standard steel shelving mobilized at \$6.00 per lin. foot.

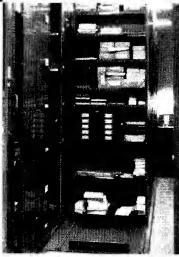
MORE SUPPLIES

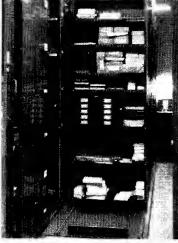
This same bank also utilizes Mobile Storage for realizing more capacity of operating supplies. This small supply room, 10' w. x 20' l. contains 33 units of shelving, the supply clerks desk space and files, too! The supply space originally provided in this beautiful new bank was not sufficient. The gain of about 40% now meets their requirements. The left side of the room has 2 mobile rows of double faced units, with no fixed row. The right wall has I fixed row only.

PHOTO COURTESY OF THE BANK OF NEW YORK

A SIMPLE WAY TO **EXPAND A VAULT**

Many banks face a serious problem when their security vaults become filled to capacity. A vault, with its special construction, protective wiring, combination doors and internal equipment, is extremely expensive and virtually impossible to expand. Such vault space is probably the most expensive space per sq. ft. within a bank. This problem was solved by this bank, one of New York City's oldest, by conversion to Mobile Storage, This 1,260 sq. ft. vault, containing negotiable securities, originally contained fixed rows of special custom constructed shelving. This arrangement, partially completed, would have provided a total of about 2,460 lin. ft. of storage. This custom shelving was replaced by standard shelving, with I mobile row of double face units in front of each fixed row. The maximum capacity is increased to 3,600 lin. ft. a gain of about 49%. The same 5 teams of 2 clerks each handle the increased capacity.









A pressing need to sevelop research laboratories forced this university's Chemistry Department to elitain additional space for chemical stores which had been occupying about 9,000 sq. ft. of basement space. The only solution scamed to be the construction of a new building. A thorough analysis of the chemical stores and electronic stores which occupied as additional 4,500 sq. ft. of space indicated that it would be logical to combine these 2 operations into 1. The sec of different types of space savings equipment was explored in an effort to combine the 2 storesouth into an arms of 7,000 sq. ft. It was not until the use of the DOLIN MOBILE STORAGE SYSTEM was applied that this overall plan became possible on a practical basis. Through the use of Soth single face and double face type mobile units, the shelf signing capacity was increased by more than 80% without the construction of any additional buildings.

THOROUGHERSON

INSURANCE

All insurance companies are feed with the problem of maintaining large amounts of supplies, forms and records. This leading com-pany, with branch officer the of-out the country, installed Mikkin Storage for their periods surples. This girl finds the single second mebilis units as the max. ideal for the high regularments in this in half, confinedly saving by ff. of space at the saving by \$5.00 per sec. On a significant approximately \$3,000.00 was fized in 2 years. AMOTO FOR



ENGINEERING OFFICES

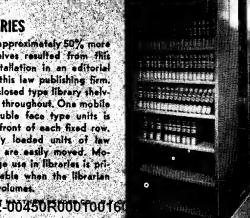
Typical of the versatility of Mobile Storage is this adaptation of stand-ard Blueprint Cabinets. Maximum storage of tool design plans for this menufacturer is provided in this meal, compact storage eres. Two taxes of mobile plan files, single face type, ere placed in front of a year fixed row, providing a gain of approximately 23%, Each mobile base carries cabinets stacked 4 high.

PHOTO COURTEST OF EASTMAN KODAK

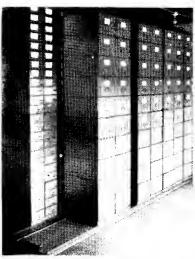


LIBRARIES

A gain of approximately 50% more library shelves resulted from this mobile installation in an editorial library of this law publishing firm. Standard closed type library shelving is used throughout. One mobile row of double face type units is placed in front of each fixed row. The heavily loaded units of law text books are easily moved. Mobile Storage use in libraries is primerily suitable when the librarien picks the volumes.







In keeping with the use throughout this new bank building of the most up-to-date office equipment and systems, is this mobile records storage system installed in the penthouse records center. 'Our Mobile Storage System pro-

vided for about a 3/3 increase in file capacity, using less of our costly floor space. Equally important, it allows for future expansion within the limits of our existing area not possible with any other system," state the bank officials. Because records in this area are kept for perpetuity, it was decided to house them in Dolin steel transfer files keeping them dust free, safe and readily accessible for reference. This bank also mobilizes, their general supplies.

SHOTO COURTESY OF CITY FEDERAL SAVINGS AND LOAN ASSOC . ELIZABETH, N. J

IE: Because Mobile Storage concentral to make feature 2001/08/30 : CIA-RDP72-00450R000T0016

IN BRIEF: 10 POINTS

- Mobile Storage provides more stapps age or more space within existing weas. Since space is reclaimed through the elimination of aisle space, the more aisles you use, the greater will be the tenefits of mobilization. However, substantial gains through different Byout techniques are possible even in areas of only a few aisles.
- 1. Know your floor space costs. Where space cost is low, installations will take longer to amortize. Higher cost areas pay off in a shorter period. While amortization is important, often additional space no matter how inexpensive, is not available or if available. may mean decentralization of storage and loss of efficiency. In new buildings, Mobile Storage is a natural cost cutting idea.
- 3. Note that existing storage equipment can be retained and used with Mobile Storage. This is important in considering cost and will help you "sell" this idea to management.
- 4. Remember, too, that your own company maintenance department can probably do the installation required. Many companies have done their own
- 5. Installations are not necessarily permanent. The track arrangement can always be moved to other locations if necessary.
- 6. Don't think Mobile Storage is strictly for dead storage. A large percentage of all installations are in the highly active category.
- 7. Weight is an important consideralion. For active areas and where fe-male personnel is used, keep 2,500 pounds as your maximum load per mo-
- ? Investigations will show that mobile nits are completely safe and easy to ove. More than 1/2 of installations operated by females. It may be a ...od idea to show the concerned peranel an actual installation.

Weigh other advantages, such as eased efficiency, faster reference, nuced worker fatigue, consolidations d better housekeeping with space d cost savings.

If desired, new storage equipment quired can be included in one packe price with mobile equipment.

rally trained Representatives are eated in principle cities throughout U.S. They will be pleased to discuss MAIN MOBILE STORAGE with you. They experienced with many types of emess and industrial storage and the problems and will help survey and present a sal for mobilizing your operations. advantages of increased efficiency indoor space economy will be quickly i lent. A phone call will arrange for discussion and demonstra-. In There is no obligation.

WHERE MOBILE STORAGE SYSTEMS HAVE "STRETCHED WALLS"

*AIRCRAFT MARINE PRODUCTS
HARRISBURG, PA.
AMERICAN GAS ASSOCIATION
NEW YORK CITY
AIR REDUCTION CO. AMERICAN GAS ASSOCIATION
NEW YORK CITY
AIR REDUCTION CO.
UNION, N. J.
*AMERICAN JOURNAL OF NURSING
NEW YORK CITY

*AMERICAN NURSE ASSOCIATION
NEW YORK CITY

*AMERICAN BAPTIST BOARD OF MISSIONS
NEW YORK CITY

*AMERICAN BAPTIST BOARD OF MISSIONS
NEW YORK CITY

*BELL TELEPHONE LABORATORIES
MURRAY HILL, N. J.
BOY SCOUTS OF AMERICA
NEW BRUNSWICK, N. J.
*BERKSHIRE INSURANCE CO.
PITTSFIELD, MASS.
*BANK OF NEW YORK
NEW YORK CITY
MATTHEW BENOER CO.
NEW YORK CITY
CHIEAN NITRATE SALES
NEW YORK CITY
CHAOBOURNE, PARKE. WHITESIDE & WOLFF
NEW YORK CITY
CREATEX MANUFACTURING CO.
SPARTANBURG, S. C.
*CITY FEDERAL SAVINGS BANK
ELIZABETH, N. J.
CORNELL UNIVERSITY
ITHACA, NEW YORK
CHATHAM BLANKETS
NEW YORK CITY
DAYOL RUBBER CO.
PROVIDENCE, R. I.
*DEERING-MILLIKEN CO.
NEW YORK CITY
OEMCO LIBRARY SURPLIES
MADISON, WISCONSIN
EASTMAN-KODAK CO.
NEW YORK CITY
N. ERLANGER BLUMGART CO.
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N. ERLANGER BLUMGART CO.
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NEW YORK CITY
EZYINGEX PRODUCTS CORP.
NEW YORK CITY
EXHAUSC.

NEW YORK CITY
EZYINOEX PRODUCTS CORP.
NEW YORK CITY
ENJAY CO.
ELIZABETH, N. J.
FARRELL LINES
NEW YORK CITY
FEOERAL AVIATION AGENCY
NEW YORK CITY
FINCH AND SCHAEFLER
NEW YORK CITY
FINCH AND SCHAEFLER
NEW YORK CITY
GENERAL ELECTRIC CO.
PHILADELPHIA PA
GENERAL ELECTRIC CO.
NEW YORK CITY
HOFFMANN-LARDCHE
NUTLEY, N. J.
HENRY HOLT & CO.
NEW YORK CITY
HOFFF, CANNY & BOWEN

HENRY FULL & CO.
NEW YORK CITY
HOFF, CANNY & BOWEN
NEW YORK CITY
HOLY CROSS HOSPITAL
OETROIT, MICHIGAN
"HASKINS & SELLS
NEW YORK CITY
INSTITUTE OF LIFE INSURANCE
NEW YORK CITY
KLICKLOK CORP.
NEW YORK CITY
E. J. KORVETTE
NEW YORK CITY
LIBERTY MUTUAL INSURANCE CO.
PITTSBURGH, PA.
LONGINES-WITTNAUER WATCH CO.
NEW YORK CITY

NEW YORK CITY Long Island Lighting Co. Mineola, N. Y.

LOCK-JOINT PIPE CO EAST ORANGE, N. J.

LEGERLE LABORATORIES
PEARL RIVER. N. Y.
*LOVABLE BRASSIERE CO.
ATLANTA, GA.
*METROPOLITAN PETROLEUM CORP.
ORADELL, N. J.
MARKET ADMINISTRATION, MILK AREA
NEW YORK CITY
MEAD JOHNSON & CO.
EVANSVILLE, IND.
MICHIGAN CONSOLIDATED CAS CO.
MUSKEGON, MICHIGAN
*METHODIST BOARD OF MISSIONS
NEW YORK CITY
*NATIONAL BISCUIT CO.
NEW YORK CITY
NAVAL COMMUNICATIONS STATION
WASHINGTON, D. C.
NATIONAL JEWISH WELFARE BOARD
NEW YORK CITY
NORTHERN INSURANCE CO.
NEW YORK CITY
*NATIONAL LEQUE FOR NURSING
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NEW YORK CITY
NATIONAL LEGUE CO.

NEW YORK STATE BANKING ASSOCIATION
NEW YORK CITY
NATIONAL LEAD CO.
NEW YORK CITY
*NATIONAL ASSOCIATION OF PRACTICAL NURSING
NEW YORK CITY
ORTHO PHARMACEUTICAL
RARITAN, N.,
ONEIDA LTO.
ONEIDA, N. Y.
PETERSON, CO.

ONEIGH, N.Y.
ONEIGH, N.Y.
PETERSON CO.
DENVER, COLO.
PERMUTIT CO.
NEW YORK CITY
PAN AMERICAN WORLD AIRWAYS
NEW YORK CITY
QUAKER DATS CO.
SHIREMANSTOWN, PA.
THE STANLEY WORKS
NEW BRITAIN, CONN.
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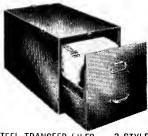
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